



Philip Johnston MRICS

Director

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Clients include:



27 years in the property industry and the former Head of Savills Hotels. Philip provides consultancy services, advising corporate clients with interests within the hotels sector as well as investors and Banks. During course of 2012, Philip was involved with over €5bn of hotel and leisure properties throughout UK, Europe and internationally.

Philip began his career in the 1980s and has over 20 years' experience of working within the hotel industry, and strategically built up the Savills hotels division from its inception in 1995. The main areas of work undertaken are professional and agency work for banks, owners and investors together with acquisitions and disposals on behalf of operators.

A selection of major projects in which Philip has been involved:

- Portfolio flotation and acquisition advice; Park Plaza, Travelodge, Hilton & Marriott.
- Blakes Hotel - advised on and sold 3 times.
- Sol Melia, Cape Verde - operator search and valuation.
- Courchneige, Courchevel 1850 - acquisition and asset management.
- Presentations, Conferences and Research worldwide. Annual Bank Leisure Seminars.
- Henry Stewart Industry Conferences.
- Speaker at International Hotel Investment Forum (IHIF) - Berlin.
- Stafford Hotel, London – Sold 2009.
- St James's Hotel, London – Sold 2010.
- No 11 Cadogan Gardens - Sold 2012.
- Hobarts Hall Richmond - Sold 2013.